



Thales UTM – GUTMA Briefing

PRESENTATION FOR:
GUTMA 26 JUNE 2017

PRESENTED BY:
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DIR., STRATEGY & BUSINESS DEVELOPMENT



Global Company, Local Presence

Global presence

 **56**

countries

Employees

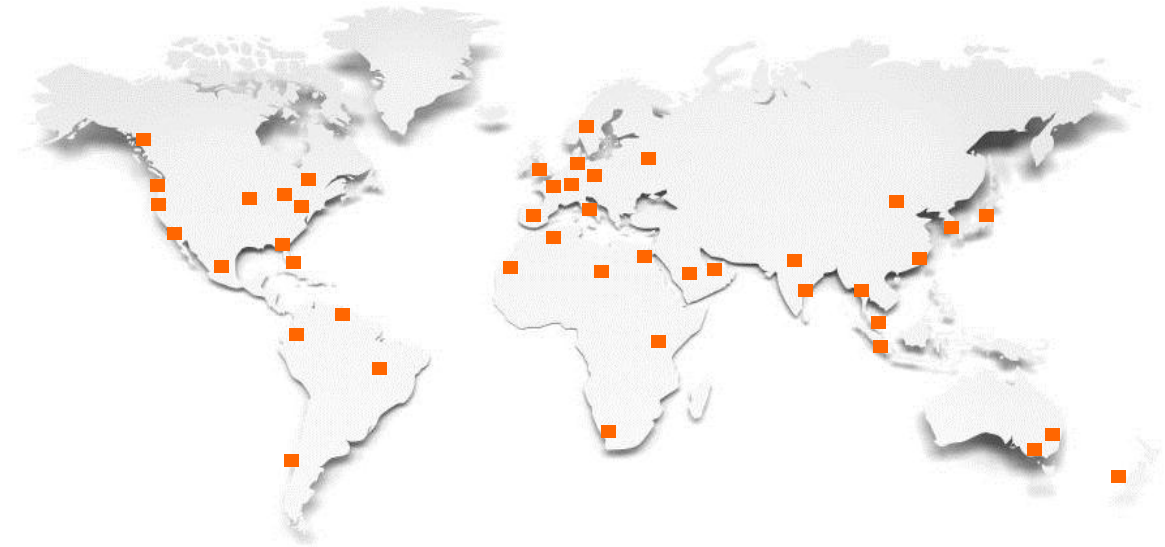
 **65,000**

Revenues in 2016

\$18.2 billion

Research and development

 **\$3.2** billion
(approx. 20% of revenues)



Commercial In Confidence

THALES

UAS Traffic Management Functional Domains

UAS Traffic Management

Customer: Operators , ANSP, CAA, Municipalities

Needs:

- Uncontrolled airspace (low and high altitude)
- Registration of drones and operators
- Planning of cooperative drone operations per local regulations (notification and authorization)
- Traffic coordination, monitoring & alerting
- Coordination of TFR/route thru controlled airspace

UAS Integration to ATC

Customer: ANSP, DoD

Needs:

- Controlled airspace
- UAS will be required to meet controlled airspace vehicle requirements
- Interface to other systems to provide controllers with warnings and alerts of drones operating in vicinity of manned aircraft

Counter UAS

Customer: Military, Police, Security, Infrastructure

Needs:

- Detection of non-cooperative targets near restricted or sensitive areas
- Identification / Discrimination of drones
- Tracking of speed, heading & altitude
- Disabling drones

Thales is active in all three domains in part to an extensive civil / military technology portfolio

UTM → Segregated/Integrated/Interfaced with ATM Solutions?

Segregated



**Unrealistic &
Counterproductive**

Interfaced/Integrated



Pragmatic, safe & affordable

Expanded



Onerous & risky

UTM will interface with traditional ATM systems ensuring interoperability and information sharing by leveraging highly automated, state-of-the-art technologies

ECOSYSTEM for UTM

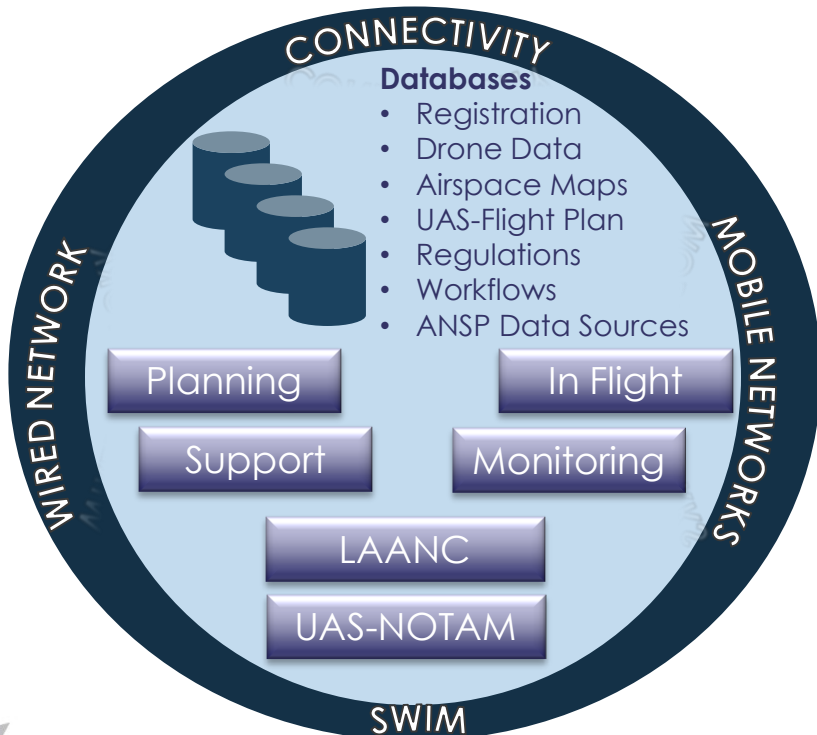
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Professional



Hobbyist



ATC



Airports



DoD



Police / DHS



Thales UTM Vision

Commonalties with ATC...

- Defining and organizing the airspace
- Managing in a efficient way the traffic flows
- Inherent safety and security
- Classification of drones will receive varying services

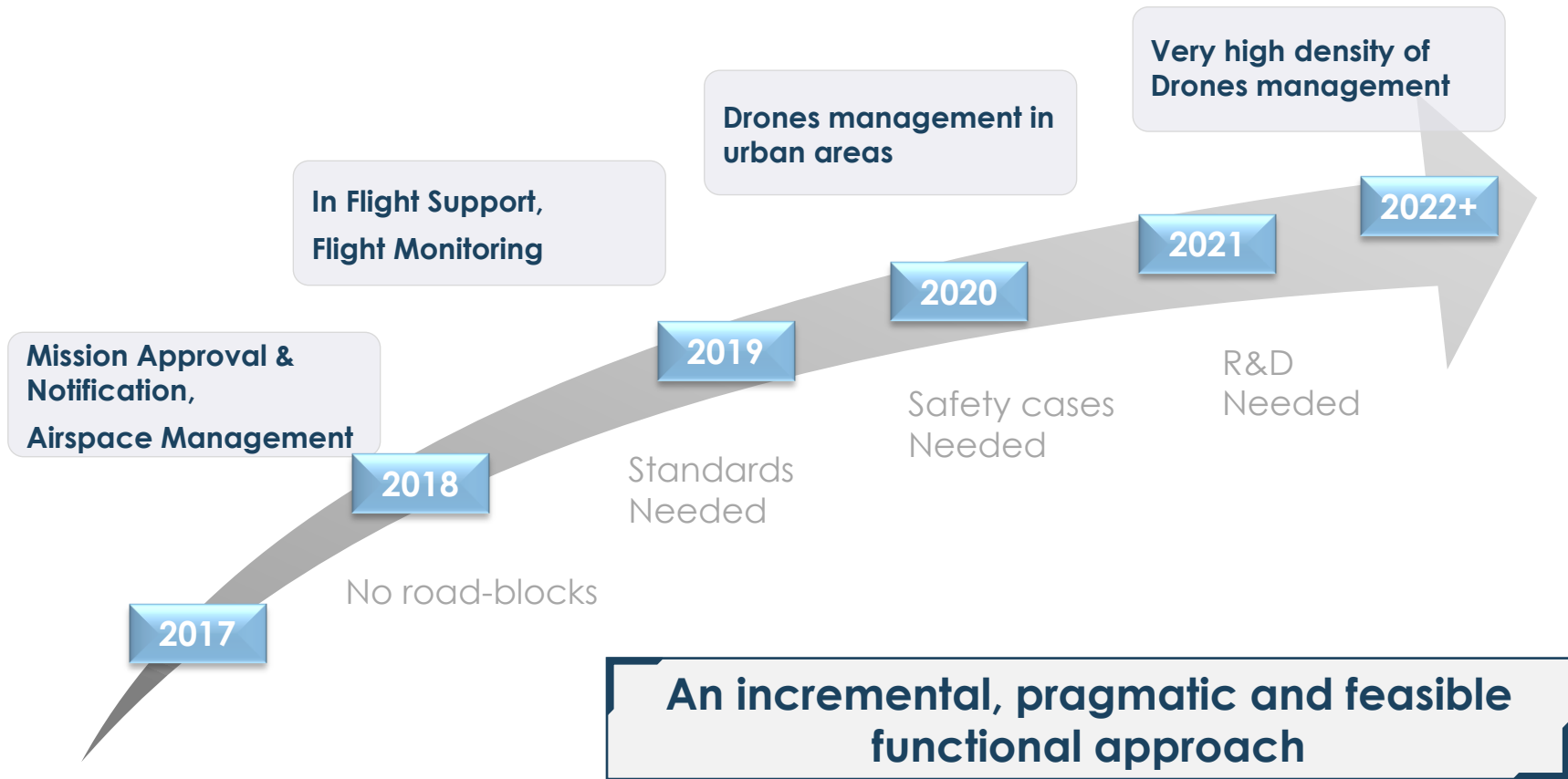
There are some differences....

- Control will not be provided “per drone”
- Multi-stakeholders
- High drone density, platform diversity requires a flexible, scalable and agnostic architecture
- Affordable price for end users



To achieve these requirements UTM requires a high level of automation and a new business model

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better data, better decisions, better results...

Potential UTM Airspace Structure

CLASS A

60,000 ft



18,000 ft



12,500 ft

CLASS E

8,500 ft

CLASS C



1,500 ft

CLASS G

CLASS G



Drone Priority Airspace

DRONE PRIORITY AIR SPACE

EMERGENCY

NORTH

EAST

Levels allocated to direction of flight or specific corridors designated like "Roads in the sky".

SOUTH

WEST

WORKING

Line of Sight non Controlled

Manual approval of drone flights on a case by case basis

Automatic approval of drone flights, airspace removal for manned flights when required
U-Space in Europe

ECOsystem Application Architecture

